

Single Family Sales Activity by Area

For the 12 months ending 12/31/2007

Area	Unit Sales	% of Total Sales	Avg LP	Avg SP	Avg DOM	Avg LP of Properties that did not sell	% of Listings Sold	Absorption Rate	6 Month Change in Absorption Rate
300	242	0.6%	\$617,367	\$585,103	67.4	\$ 791,074	45%	7.1	33.4%
301	435	1.1%	\$146,136	\$143,027	74.9	\$ 162,664	27%	14.7	32.9%
302	12	0.0%	\$332,758	\$414,385	55.7	\$ 359,742	43%	9.0	-35.7%
303	368	0.9%	\$231,433	\$226,889	49.7	\$ 230,021	62%	4.0	22.9%
304	758	1.9%	\$248,325	\$244,332	51.5	\$ 255,671	51%	5.7	42.8%
305	345	0.8%	\$111,928	\$109,747	89.6	\$ 151,880	29%	13.4	-13.9%
306	358	0.9%	\$208,323	\$203,502	62.9	\$ 217,577	44%	8.2	44.6%
307	41	0.1%	\$155,468	\$153,337	82.1	\$ 197,602	35%	12.0	36.4%
308	246	0.6%	\$186,741	\$182,839	65.4	\$ 207,036	43%	7.2	2.4%
309	778	1.9%	\$392,712	\$384,659	54.7	\$ 418,353	54%	5.3	37.7%
310	64	0.2%	\$278,549	\$268,170	59.4	\$ 270,585	52%	6.5	14.9%
340	241	0.6%	\$265,155	\$260,926	82.1	\$ 306,323	37%	11.2	30.2%
341	1206	3.0%	\$253,016	\$248,622	83.3	\$ 325,739	35%	12.7	25.1%
342	285	0.7%	\$185,462	\$182,238	73.9	\$ 193,252	56%	7.5	36.4%
343	165	0.4%	\$165,472	\$160,598	90.3	\$ 205,195	35%	14.3	68.1%
360	187	0.5%	\$204,342	\$203,878	60.1	\$ 233,481	42%	8.6	55.5%
361	246	0.6%	\$201,310	\$199,563	64.5	\$ 219,403	39%	9.7	55.7%
362	161	0.4%	\$240,675	\$236,263	56.0	\$ 245,844	48%	6.5	26.4%
363	260	0.6%	\$185,045	\$184,006	71.7	\$ 203,190	32%	12.3	65.5%
364	667	1.6%	\$278,692	\$273,829	68.9	\$ 303,722	32%	12.4	83.3%
365	682	1.7%	\$403,298	\$396,314	64.4	\$ 449,732	47%	6.9	29.8%
366	187	0.5%	\$273,724	\$268,987	65.2	\$ 306,670	40%	10.3	156.7%
367	147	0.4%	\$341,428	\$338,042	78.2	\$ 387,127	36%	10.7	6.1%
368	183	0.5%	\$592,338	\$575,936	85.7	\$ 706,966	33%	13.0	18.4%
370	101	0.2%	\$156,321	\$152,672	84.7	\$ 203,053	34%	13.1	-11.1%
373	207	0.5%	\$365,584	\$353,732	67.0	\$ 424,123	47%	7.7	83.2%
374	523	1.3%	\$413,703	\$402,267	62.7	\$ 485,906	49%	7.0	28.9%
378	395	1.0%	\$227,565	\$224,489	56.7	\$ 241,522	48%	6.7	40.4%
379	230	0.6%	\$224,853	\$220,676	61.2	\$ 255,099	49%	7.2	61.9%
380	390	1.0%	\$323,586	\$314,857	58.0	\$ 403,990	49%	6.1	25.0%
381	592	1.5%	\$798,563	\$751,733	86.6	\$ 829,204	31%	14.1	15.7%
385	515	1.3%	\$651,615	\$624,696	61.4	\$ 767,556	52%	6.1	8.7%
386	118	0.3%	\$265,771	\$261,890	56.0	\$ 336,766	60%	4.5	-9.4%
387	423	1.0%	\$439,405	\$430,479	67.4	\$ 569,778	45%	7.7	15.9%
391	534	1.3%	\$285,601	\$283,144	52.2	\$ 311,193	55%	4.8	24.4%
392	588	1.4%	\$536,336	\$526,158	63.1	\$ 632,586	53%	5.9	7.9%
394	391	1.0%	\$298,027	\$295,632	73.2	\$ 346,128	37%	10.6	25.6%
396	248	0.6%	\$517,844	\$509,167	66.0	\$ 680,323	53%	5.4	-2.3%
397	229	0.6%	\$337,521	\$330,960	72.0	\$ 402,253	48%	7.3	21.4%
398	108	0.3%	\$567,398	\$537,729	75.8	\$ 589,772	42%	7.9	-9.8%
600	172	0.4%	\$216,687	\$211,570	64.6	\$ 242,540	47%	8.6	74.4%
602	234	0.6%	\$196,069	\$193,197	70.8	\$ 224,955	47%	7.6	20.1%
604	82	0.2%	\$425,428	\$413,989	69.2	\$ 520,251	43%	9.9	12.9%
605	4	0.0%	\$844,725	\$820,000	81.0	\$ 978,317	50%	19.2	100.0%

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746	176	0.4%	\$225,129	\$221,184	52.4	\$ 223,733	48%	7.0	31.0%
748	112	0.3%	\$340,529	\$329,530	60.3	\$ 333,218	48%	6.9	36.7%
750	260	0.6%	\$347,275	\$338,230	51.7	\$ 364,260	62%	4.5	45.8%
752	249	0.6%	\$341,629	\$334,956	49.7	\$ 387,075	57%	4.5	36.6%
754	248	0.6%	\$224,312	\$221,922	81.3	\$ 280,227	31%	14.6	37.0%
756	265	0.7%	\$266,685	\$262,837	77.5	\$ 337,654	32%	12.5	20.1%
758	195	0.5%	\$269,601	\$265,530	78.1	\$ 355,868	27%	16.1	30.2%
760	202	0.5%	\$282,221	\$277,310	79.9	\$ 337,025	35%	11.6	34.7%
762	270	0.7%	\$305,491	\$300,343	79.6	\$ 360,882	34%	12.8	47.5%
764	521	1.3%	\$310,756	\$310,166	76.2	\$ 363,760	40%	9.8	33.5%
765	259	0.6%	\$350,511	\$350,021	68.5	\$ 394,722	50%	7.4	53.0%
766	317	0.8%	\$276,685	\$268,716	66.0	\$ 313,925	54%	6.3	26.7%
767	454	1.1%	\$226,652	\$223,848	62.4	\$ 258,544	43%	8.6	51.5%
768	216	0.5%	\$228,106	\$223,497	61.1	\$ 263,932	40%	9.0	52.6%
769	149	0.4%	\$214,154	\$220,025	71.6	\$ 226,901	44%	9.3	76.5%
770	175	0.4%	\$188,413	\$185,428	73.6	\$ 211,390	33%	12.1	79.5%
771	47	0.1%	\$208,091	\$204,408	56.8	\$ 236,680	38%	11.2	69.6%
772	65	0.2%	\$211,288	\$206,476	63.8	\$ 245,950	43%	7.8	-3.2%
780	511	1.3%	\$233,563	\$229,114	89.8	\$ 293,458	33%	13.4	22.6%
782	306	0.8%	\$209,644	\$204,687	96.9	\$ 272,010	31%	14.6	24.4%
783	91	0.2%	\$187,260	\$184,567	83.3	\$ 222,913	34%	12.0	12.0%
784	65	0.2%	\$200,951	\$193,919	101.9	\$ 270,823	30%	15.2	3.7%
802	12	0.0%	\$138,825	\$135,452	81.1	\$ 164,468	27%	18.8	21.5%
803	1	0.0%	\$139,000	\$139,000	42.0	\$ 213,800	40%	6.0	
804	29	0.1%	\$154,014	\$145,821	103.8	\$ 192,370	32%	14.9	-40.5%
805	3353	8.2%	\$205,673	\$196,286	117.4	\$ 269,417	37%	15.8	15.0%
811	1237	3.0%	\$179,314	\$173,819	73.8	\$ 236,523	39%	10.8	28.1%
812	239	0.6%	\$177,188	\$169,627	97.0	\$ 245,589	33%	18.9	81.9%
813	110	0.3%	\$150,903	\$159,759	97.6	\$ 257,240	51%	10.4	13.1%
814	968	2.4%	\$187,706	\$177,409	95.2	\$ 253,672	37%	13.5	-3.2%
815	1281	3.2%	\$160,669	\$155,961	90.8	\$ 188,517	45%	9.6	14.3%
816	443	1.1%	\$164,590	\$159,985	85.2	\$ 200,518	39%	13.9	62.8%
817	2757	6.8%	\$205,498	\$199,641	95.1	\$ 262,193	34%	15.4	20.8%
840	88	0.2%	\$150,912	\$148,530	87.3	\$ 146,847	79%	3.5	21.9%

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608	156	0.4%	\$361,070	\$371,413	67.9	\$ 471,436	40%	10.6	86.7%
610	451	1.1%	\$337,396	\$331,981	62.3	\$ 393,078	49%	6.9	44.6%
612	381	0.9%	\$299,970	\$294,479	65.7	\$ 351,847	44%	7.3	46.3%
614	380	0.9%	\$312,907	\$305,444	64.7	\$ 378,805	46%	8.1	67.6%
616	243	0.6%	\$328,541	\$322,907	65.0	\$ 358,610	42%	7.6	16.7%
617	201	0.5%	\$268,364	\$259,895	77.1	\$ 341,119	42%	9.3	18.6%
618	23	0.1%	\$298,287	\$293,280	109.0	\$ 368,900	51%	8.2	-4.5%
624	329	0.8%	\$273,364	\$272,907	70.4	\$ 334,429	38%	9.8	19.3%
626	568	1.4%	\$360,085	\$352,953	67.6	\$ 421,345	43%	7.5	7.3%
628	23	0.1%	\$273,782	\$268,364	113.7	\$ 357,913	48%	8.2	-6.9%
630	200	0.5%	\$275,526	\$270,835	96.7	\$ 336,965	37%	12.8	27.5%
632	309	0.8%	\$202,686	\$196,512	94.4	\$ 287,856	36%	12.3	23.8%
640	330	0.8%	\$334,909	\$332,460	69.2	\$ 407,058	36%	10.3	29.8%
642	275	0.7%	\$442,699	\$451,049	72.9	\$ 587,977	30%	13.4	12.1%
644	283	0.7%	\$316,793	\$316,280	64.5	\$ 384,199	42%	7.9	16.4%
646	75	0.2%	\$295,667	\$302,054	71.1	\$ 396,304	27%	16.3	29.8%
648	238	0.6%	\$309,782	\$323,476	94.4	\$ 398,257	28%	15.6	36.6%
650	121	0.3%	\$221,952	\$218,257	77.2	\$ 268,618	37%	12.5	54.2%
658	188	0.5%	\$184,254	\$176,179	98.9	\$ 234,280	34%	13.8	13.5%
660	349	0.9%	\$206,542	\$199,054	97.9	\$ 261,788	40%	12.7	41.1%
702	298	0.7%	\$284,929	\$278,473	58.7	\$ 352,319	59%	5.9	83.8%
705	314	0.8%	\$344,360	\$336,887	78.8	\$ 393,805	40%	10.1	23.2%
706	150	0.4%	\$442,250	\$425,863	78.2	\$ 471,047	42%	9.2	28.0%
707	113	0.3%	\$372,891	\$365,969	82.0	\$ 446,010	27%	16.4	40.3%
708	426	1.0%	\$344,385	\$335,101	68.4	\$ 438,661	44%	9.1	52.2%
709	267	0.7%	\$307,504	\$300,803	84.0	\$ 372,914	33%	12.6	7.3%
710	76	0.2%	\$282,173	\$275,115	64.8	\$ 350,202	27%	16.1	77.2%
711	425	1.0%	\$246,728	\$240,099	89.2	\$ 309,069	32%	14.3	38.7%
712	407	1.0%	\$247,133	\$242,647	72.0	\$ 282,323	44%	8.2	32.6%
713	101	0.2%	\$234,624	\$229,751	81.9	\$ 316,504	27%	16.8	43.4%
714	226	0.6%	\$167,147	\$163,942	77.4	\$ 174,957	27%	15.3	62.4%
716	470	1.2%	\$164,023	\$160,804	72.6	\$ 176,600	34%	12.2	52.6%
720	98	0.2%	\$211,485	\$204,669	72.2	\$ 231,751	37%	10.2	8.6%
721	83	0.2%	\$430,405	\$402,171	92.8	\$ 619,252	41%	12.4	14.1%
722	420	1.0%	\$257,603	\$257,094	67.7	\$ 303,469	45%	8.1	29.9%
725	261	0.6%	\$324,490	\$315,469	69.6	\$ 382,051	44%	8.9	44.6%
726	597	1.5%	\$399,200	\$392,983	75.0	\$ 457,176	43%	7.9	11.1%
727	396	1.0%	\$421,443	\$409,167	89.3	\$ 537,202	42%	10.6	2.8%
728	99	0.2%	\$194,904	\$191,933	70.9	\$ 197,157	33%	12.3	59.2%
738	86	0.2%	\$178,045	\$172,971	63.0	\$ 182,609	42%	10.1	47.6%
740	101	0.2%	\$462,771	\$453,276	65.4	\$ 491,964	43%	8.1	-4.0%
741	4	0.0%	\$248,175	\$250,225	133.5	\$ 181,289	42%	14.4	-40.0%
742	219	0.5%	\$141,259	\$138,824	75.7	\$ 155,039	26%	15.9	40.9%
744	241	0.6%	\$235,699	\$232,406	55.0	\$ 236,106	54%	5.6	30.7%